



# **Crisis Negotiation for Law Enforcement, Corrections, and Emergency Services: Crisis Intervention As Crisis Negotiation**

*Arthur Slatkin*

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## **Crisis Negotiation for Law Enforcement, Corrections, and Emergency Services: Crisis Intervention As Crisis Negotiation** Arthur Slatkin

This text focuses on operational theory and practice for negotiators by following a crisis intervention model for crisis negotiations. Its intent is to provide some depth and breadth of understanding for instructors, students, and line negotiators seeking excellence in the professional role of hostage crisis negotiator. The book is written principally to enhance negotiator confidence and competence, well-grounded in deliberate and effective use of self as an intervener and negotiator in critical incidents. The text seeks to provide a structure and framework for conducting negotiations. Major topics include: Rapidly establishing rapport and a collaborative relationship; conducting crisis, biopsychosocial, and lethality assessments; identifying the major problems or crisis precipitants; exploring feelings and emotions; generating and exploring alternatives; developing and implementing an action plan, with follow-up; hostage situations as crisis negotiations; suicide and assault with danger to self and others; and barricaded subject situations. The real amalgam of the art and science of the field of crisis negotiation is knowledge in depth and its skillful, practical application in the aid of others. This book is for those who want to be much more than just good enough. The text provides a valuable resource to all police and correction agencies, emergency rescue personnel, as well as medical and behavioral science professionals.

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